## Robert-Ionuț Dobre Member of the Executive Committee of the Bank



Mr. Robert-Ionuț Dobre has over 15 years of experience in leading and managing sales teams and business development initiatives for financial institutions.

His professional career can be characterized by continuous performance in leadership positions, acting as a sales director and accumulating solid experience in the banking sector, corporate relationship management, financial analysis, capital markets, asset management, research, education and the IT industry.

Throughout his career, Mr. Robert-Ionut Dobre has distinguished himself by achieving and exceeding sales objectives, contributing to sustainable revenue growth and the development of the teams he collaborated with.

Previous professional experience:

July 2019 – March 2025 Director, Distribution Channels and Branch Management Department, Romania

October 2018 – February 2019 Associate Lecturer, PhD, Romanian-American University, Romania

July 2017 – September 2019 Scientific Researcher, Gr. III, Romanian Academy, Institute of World Economy, Romania

February 2014 – April 2017 Regional Director, Regional Directors Department, Garanti Bank S.A., Romania Department